Request for Tender

AM 12388

for

a Knowledge Exchange to Australia on Public Sector Reform

# PART D: Technical Proposal

Submitted by:

|  |  |
| --- | --- |
| **Tenderer submission form: Tenderer’s general information** | |
| Lead Business Name | Insert |
| ABN (if applicable) | Insert |
| Business type | Insert |
| Contact person (authorised to negotiate and enter into a contract) | Insert |
| Registered business office address | Insert |
| Email | Insert |
| Phone | Insert |
| Consortium Business Name/s (if applicable) | Insert |

# Technical Proposal

# The Tenderer should submit a proposal of up to a maximum of eight (8) pages plus required annexes, which substantively and individually addresses the selection criteria below.

# Prior performance and experience (20% of the technical assessment)

The Tenderer must demonstrate:

* + - * 1. Prior experience with and knowledge of the Vietnamese government and party system
        2. Prior experience and expertise in public sector reform initiatives, including the sub-topics of relevance to Vietnam’s public sector reform process as outlined in Part B: Scope of Services
        3. Prior experience in the design and delivery of study missions and exchanges to Australia for senior delegations from Vietnam and/or the Mekong region.

# Technical capacity / Response to Activity specification (30% of the technical assessment)

The Tenderer must provide details of its approach to designing and delivering the Activity. Specifically, the Tenderer must demonstrate how it will:

* 1. Design the Activity to enable the achievement of the learning outcomes specified in Part B: Scope of Services, with a particular focus on sessions with expert presenters, case studies, visits to relevant organisations and networking opportunities
  2. Design and deliver the Activity to ensure a balance is achieved between subject knowledge expertise, practical application of knowledge and adult learning practices
  3. Address any identified key challenges and/or risks in the design and delivery of the Activity
  4. Manage the logistics arrangements for the Activity, including interpretation in accordance with the Aus4Skills [Guidelines for Contracted Providers](https://intdev.tetratech.com.au/wp-content/uploads/2024/10/Aus4Skills-Guidelines-for-Contracted-Providers-July-2023.pdf).

# Core personnel (20% of the technical assessment)

# Tenderers must propose a team structure that addresses its capacity to deliver the Activity. Core personnel will include the following positions at a minimum:

* 1. **Team Leader** - the technical expert in public sector reform who will work with the VAC to design and deliver the Activity. S/he may be supported by other experts as proposed in the Tenderer's Proposal.
  2. **One Administrator/Coordinator** - the individual responsible for making all logistics arrangements for the Activity including financial administration, reporting and coordination. The administrator/coordinator will work with the VAC team to ensure efficient management of the Activity, including the one-day workshop in Hanoi.
  3. **Welfare Officer** - the individual responsible for ensuring the participants welfare in Australia. The Welfare Office must be available at all times throughout the knowledge exchange to Australia to support participants in the event of illness or emergency. A Vietnamese speaker is preferred.

Additional team members, experts and guest speakers may be identified in the program proposed by Tenderers.

# Value for Money (10% of the technical assessment)

The Tenderer must demonstrate how its technical proposal represents value for money, through cost effective delivery (i.e. factors such as use of existing delivery content or delivery models, partnerships or industry connections to be leveraged in Activity design and delivery, pre-existing resources and materials that will made available to Activity delivery).

Technical Proposal

***[Insert details]***

Annex 1 – Organisation’s Experience

This Annex is to contain Description Sheets of only relevant activities which clearly demonstrate the Tenderer’s ability to meet the Scope of Services as outlined in Part B. Up to three (3) Description Sheets can be included and must not exceed one (1) A4 page each.

Description Sheet: Please insert details in the template below

|  |  |
| --- | --- |
| Project or short course title/activity: | |
| Funding agency: | Approx. value of contract: |
| Start date: | Completion date: |
| Name of associated firm(s), if any: | |
| Overview and objectives: | |
| Organisation’s role in the design and delivery of the project or short course: | |
| Support services provided: | |
| Core personnel provided and functions performed: | |

Annex 2 – Draft Activity Program

The Tenderer is required to propose a program for the Activity, including meetings with Australian government at local, state, and federal levels to learn about public sector reform processes and initiatives, interactive workshops/discussions/roundtables with relevant Australian experts, professional counterparts and organisations, site visits, two networking events which facilitate institutional links and regular de-briefings to enable participants to share learnings and reflections.

**Learning Outcomes** (list all from RFT)

**Knowledge Exchange: structure and schedule**

|  |  |  |  |
| --- | --- | --- | --- |
| Date/Time | Content | Methodology/Learning Objectives | Facilitator |
| Reference materials to be reviewed before Study Mission:  Zoom link (if applicable) | | | |
| Introductory workshop briefing (Hanoi and online) | | | |
| Date  Time |  |  |  |
| In-Australia component | | | |
| Date  Time |  |  |  |
| One-day workshop in Hanoi |  |  |  |
| Date  Time |  |  |  |

Annex 3 – Curricula Vitae (CVs)

*A summary table is to be inserted at the beginning of this Annex using the table below. The table must not exceed one (1) A4 page.*

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Position** | **Name** | **Nationality** | **Gender** | **Brief summary of key qualifications, and areas of expertise** | **Proposed number of design days** | **Proposed number of delivery days** |
| Team Leader | Insert | Insert | Insert | Insert | Insert | Insert |
| Administrator/ Coordinator | Insert | Insert | Insert | Insert | Insert | Insert |
| Welfare Officer |  |  |  |  |  |  |
| *Additional nominated positions (if applicable)* | Insert | Insert | Insert | Insert | Insert | Insert |

***Curriculum Vitae Proforma***

*Certified CVs of not more than three (3) pages each are to be provided at least for a) Team Leader, b) International Trainer, c) Vietnamese Trainer, c) Administrator/Coordinator, d) Welfare Officer.*

*CVs should provide a clear response to the duties outlined above in Part D, Section 2 C Core Personnel.* ***Please note that the Tenderer is also encouraged to include in the proposal CVs of other personnel nominated in the technical proposal.***

*Insert details below (max. 3 pages per person)*

**Curriculum Vitae of Team Leader/Designer**

**Position title:**

**Specialist fields of expertise of nominee:**

|  |  |
| --- | --- |
|  |  |
|  |  |
|  |  |
| **Name:** | | |
| **Nationality:** | | |
| **Academic qualifications:** | | |
| **Languages & degree of proficiency:** | | |
| **Professional affiliations:** | | |
| **Other training:** | | |
| **Countries of work experience** | | |
| **Professional experience (with particular reference to Scope of Service requirements)**  Date/Position/Company:  Dot points of duties and responsibilities:  Date/Position/Company:  Dot points of duties and responsibilities:  Date/Position/Company:  Dot points of duties and responsibilities: | | |

Annex 4: Risk Management

*Provide a brief summary of the key risks and/or challenges in designing and/or implementing the Activity and strategies to reduce these risks.*

| Key risk and/or challenges | Risk reduction strategies |
| --- | --- |
|  |  |
|  |  |
|  |  |
|  |  |
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|  |  |
|  |  |

Annex 5 – Statutory Declaration

**Commonwealth of Australia Statutory Declaration**

I, *(insert name, address and corporation of person making the declaration),* do solemnly and sincerely declare, on behalf of the Tenderer and on behalf of myself, that:

**Definitions**

1. In this statutory declaration:

**“Client”** means Tetra Tech International Development (ABN 63 007 889 081);

**“Services”** means the services described in the RFP for this Activity;

**“Tenderer”** means *(details of tendering corporation as appropriate);*

**“Tender Price”** means the fees, rates and prices indicated by a Tenderer as being the amounts for which that Tenderer is prepared to undertake the Services;

**Preamble**

1. I hold the position of *(managing director or other title)* of the Tenderer and am duly authorised by the Tenderer to make this declaration on its behalf.

**Accuracy of Information**

1. The information contained in the Tender including CVs of nominated personnel submitted by (*name of organisation/company*) is factually based and I accept that if such information is found by Tetra Tech International Development to be inaccurate or misleading this may, at Tetra Tech International Development’s sole discretion, result in disqualification of the Tender.

**Tenderer’s Acknowledgment**

1. That (*name of organisation/company*)’s Tender is made on the basis that it acknowledges that:
2. the RFT specifies Tetra Tech International Development’s and DFAT’s rights in respect of the RFT and (*name of organisation/company*) agrees that Tetra Tech International Development and DFAT may exercise its rights as set out in the RFT in respect of the RFT process;
3. (*name of organisation/company*) sought and examined all necessary information which is obtainable by making reasonable enquiries relevant to Tetra Tech International Development’s requirements, including the risks and other circumstances which may affect a Tender;
4. in lodging its Tender (*name of organisation/company*) did not rely on any express or implied statement, warranty or representation, whether oral, written, or otherwise made by or on behalf of Tetra Tech International Development or DFAT other than any statement, warranty or representation contained in the RFT;
5. (*name of organisation/company*) did not use the improper assistance of Tetra Tech International Development   
   or Commonwealth employees or ex-employees, or information unlawfully obtained from Tetra Tech International Development or the Commonwealth in compiling its Tender;
6. (*name of organisation/company*) satisfied itself as to the correctness and sufficiency of its Tender;
7. (*name of organisation/company*) is responsible for all costs and expenses related to its involvement in the RFT, including:
8. preparation and lodgement of the Tender;
9. any subsequent negotiation; and
10. any other action or response in relation to the RFT.
11. Tetra Tech International Development and the Commonwealth are not responsible for any costs or expenses incurred by (*name of organisation/company)* or any other person in responding to or taking any other action in relation to the RFT, whether or not Tetra Tech International Development terminates, varies or suspends the RFT process or takes any other action permitted under the RFT; and
12. *(name of organisation/company)* will comply with the rules set out in the RFT.

**Availability of Personnel**

1. The personnel nominated in the Tender have been approached and have confirmed their availability to undertake the Services at the time specified.

**Security of Personnel**

1. The Tenderer warrants that all necessary arrangements will be made to ensure adequate protection/security for personnel in the field.

**Tender Price**

1. The Tenderer warrants that it can undertake and complete the Services for the Tender Price.
2. Should the Activity be deemed successful and a request is received by Aus4Skills for the Activity to be repeated within 12 months, the same tender price will be offered by the Tenderer.

**Collusive Tendering**

1. Neither the Tenderer nor any of its servants or agents had knowledge of either the technical component of the Tender or the Tender Price for the Services of any other Tenderer prior to the Tenderer submitting its Tender for the Services.
2. Neither the Tenderer nor any of its servants or agents disclosed the technical component of its Tender or the Tender Price for the Services submitted by the Tenderer to any other Tenderer who submitted a tender for the Services or to any other person or organisation prior to the close of Tenders.

**Cover Bidding**

1. Neither the Tenderer nor any of its servants or agents provided information to any other Tenderer, person or organisation, to assist another Tenderer for the Services to prepare a tender known as a “cover bid”, whereby the Tenderer was of the opinion or belief that another Tenderer did not intend to genuinely compete for the contract.
2. The Tenderer is genuinely competing for the contract and its Tender is not a “cover bid”.

**Unsuccessful Tenderers’ Fees**

1. Prior to the Tenderer submitting its tender for the Services neither the Tenderer nor any of its servants or agents entered into any contract, agreement, arrangement or understanding that the successful Tenderer for the Services would pay any money, or would provide any other benefit or other financial advantage, to or for the benefit of any other Tenderer who unsuccessfully Tendered for the Tender.

**Competitive Neutrality**

1. The Tenderer has complied with the principles of competitive neutrality in preparing its Tender (publicly owned Tenderers only).

And I make this solemn declaration by virtue of the Statutory Declarations Act 1959, and subject to the penalties provided by that Act for the making of false statements in statutory declarations, conscientiously believing the statements contained in this declaration to be true in every particular.

Insert signature

*(Signature of person making declaration)*

Declared at insert location on the insert date

Before me,

Insert the name and the title of the person before whom the declaration is made